EXHIBITOR RULES AND REGULATIONS

Deliveries:
- Killington Resort Grand Hotel will not be held liable for any damage to said property the exhibitor shall indemnify and hold harmless Killington Resort Grand Hotel and its employees for and against any claim or loss of or damage to said property.
- Killington Resort Grand Hotel reserves the right to inspect all cartons, packages and containers brought in or out of the facility.
- In bound shipments will be accepted at a maximum of 7 days prior to event date.
- Killington does not provide a pallet jack for oversized shipments, if one is needed please check with carrier.

Standard Size Shipments:
- A charge of $5.00 per box for standard size shipments received will be charged to the vendor/exhibitor for handling/storage. (Maximum box dimensions of 3’x 3’ and/or not to exceed 25 lbs. in weight)

Oversized Shipments:
- A charge of $10.00 per box that exceeds the standard shipment size will be charged to the vendor/exhibitor for handling/storage up to 50 lbs.
- Shipments that exceed 50 lbs. in weight will be charged at a rate of $10.00 for each additional 35 lbs. of weight.
- Conference Coordinator must be made aware of delivery of oversized shipment prior to delivery date. This information must include:
  - Date of delivery
  - Shipment carrier (UPS/Fed Ex..etc)
  - Number of items delivered
  - Size and weight
  - Any critical handling instructions

Shipment Label:
All shipment labels must contain the following:
Killington Grand Hotel & Conference Center
228 East Mountain Road
Killington, VT 05751
RE: Name of Event/Date of Event
Exhibitor name – booth number if known

NO C.O.D DELIVERIES WILL BE ACCEPTED

Out-Bound Shipments:
- Out-bound shipments must be removed from the exhibit hall on the conclusion of the event
- There will be designated areas within the conference room by carrier (Fed Ex, UPS, US Mail...etc) exhibitors must move their out bound shipment to the correct area for pick up.
- Arrangements must be made with carrier to pick up shipment on date of conclusion of event.
- Shipments that need to be stored overnight will be subject to a handling charged as outlined in the In-Bound delivery section on a per day basis and charged to the exhibitor

Exhibitor Move-in and move-out:
- Exhibitor move-in and move-out is allowed only during designated hours which will be communicated to exhibitors from event group leader.
- Exhibitors are not allowed to move in or out through the main Hotel entrance.
• Exhibitors must unload and load through the back delivery entrance to the Hotel exhibit hall
• No vehicle parking is allowed at the loading dock or fire lanes
• Vehicles must be unloaded in a timely manner then moved to the assigned parking lot
• Vehicle engine will not be left running while exhibitor is unloading/loading
• Killington Resort does not provide ladders or equipment needed for move-in or set-up.
• Standing on chairs or tables to hang display materials is prohibited.

Identification:
• All persons affiliated with an event must wear an identification badge.

Public Safety:
• No materials, substances, equipment or objects may be brought into the facility which may endanger the life of or cause bodily injury to any person in the facility or which is likely to constitute a hazard to any property therein.

Prohibition against flammable materials:
• All materials to be used for decorative or advertising purposes must be flame-retardant and use shall be in accordance with all applicable federal, state and municipal fire and safety rules and regulations.

Prohibition Against flammable liquids & gases:
• Exhibitors shall not without the prior written consent of the Killington Resort Grand Hotel put up or operate any engine, motor or machinery in the facility or use oils, burning fluids, camphene, liquid oxygen, ethylene, propane, kerosene, naphtha, gasoline or other flammable gases of either mechanical or other purposes or any other agent other than gas or electricity illuminating the facility.

Emergency Equipment:
• Fire and emergency equipment shall not be blocked or obstructed under any circumstances. This includes fire hoses, fire extinguishers, fire pull and alarm boxes and all entrances and exits within the facility.

Open flame devices and cooking information:
• Open flame devices are not permitted within the exhibit hall
• Cooking and food warming devices that have been approved by Killington Resort Grand Hotel shall comply with all state fire code regulations.

Smoking:
• Smoking is prohibited in the facility at all times.

Storage:
• There is limited storage/empty case storage available to exhibitors and will be assigned on a first come basis.
• Arrangements for storage must be made ahead of time through the Conference Coordinator assigned to the group.

Fire and Safety Regulations:
• All exhibitors must comply with current state of Vermont and OSHA regulations
• Liquid propane is not allowed in the building without prior approval
• Displays with a fire component need to be approved prior to arrival and the exhibitor is required to supply a fire extinguisher in the booth.
• Weapons of any type are prohibited from being brought into the building at any time. Sole exception to this policy is the display of such items within an exhibit – in those occasions prior approval by Resort management. Proper state licensing to sell/display weapons will be required to be forwarded to Conference Coordinator prior to event date.

Parking:
• Exhibitors must park in the designated parking areas.
• All exhibitors must move their vehicles after loading in and prior to setting up booth displays
• There will be a 15 minute time limit to unload, if exhibitor needs additional time due to display materials they should inform the Conference Coordinator prior to event date
• All articles, exhibits, etc. shall be brought into and out of the facility only at those entrances and exits designated by the Killington Resort Grand Hotel.

Sub-Contractors:
• If your event requires the use of sub-contractors, all sub-contractors should be approved by Killington Resort and carry all required state licensing.
• Conference Coordinator should be informed of the times that Sub-contractors will be on site
• Pipe & Drape contractors – must provide the final exhibit layout to Conference Coordinator no later than 7 days out from event date
• Contractor must provide staff to be on site during exhibitor move-in and teardown

Food & Beverage:
• It is against Vermont state law to bring in alcohol – all alcohol must be purchased from Killington outlets and consumed on Killington property.
• Outside delivery service of food products or outside sources such as caterers and other food institutions are not permitted to sell or solicit within or deliver food products unless approved in writing by Killington Resort Grand Hotel.

Live animals:
• The Killington Resort Grand Hotel shall not permit any live animal, reptile, fish or bird to enter the building without written permission unless it is a service animal acting in its usual capacity.
• All such animals admitted must at all times remain on a leash, within a pen or under similar control.

Electrical – Tables – A/V:
• The Exhibitor Services Form outlines all electrical – table rates and specifications
• If there is need for A/V please contact the group coordinator for a price sheet and indicate your needs on the Exhibitor Service Form

Internet:
• Complimentary Wireless Internet is available in the meeting space, common areas and the lodging rooms at the Grand Hotel
• To connect – search for “the Beast” – no password is required.
• If you have specific Internet needs please contact the Conference Services Coordinator prior to event date.

Decorations/Banners:
• All materials used for decorative purposes must be flame-retardant.
• Banners or decorations which need use of a ladder must be approved in writing and installed by the Killington Resort Grand Hotel at a rate of $25 per hour.
• Exhibitors are not allowed to use ladders to install decorations or banners.
• No pins, nails, screws or staples are allowed to be used on walls or any other area
Sales of Goods:

- Exhibitors selling merchandise from their booth must provide proof of a Sales and Tax use number.
- Merchandise to be sold must be approved by Killington Resort Grand Hotel prior to event date.
# Audio/Visual Equipment & Services

## Computer & Video Projection

<table>
<thead>
<tr>
<th>Description</th>
<th>Daily Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>LCD Projector 2200 Lumens</td>
<td>$125</td>
</tr>
<tr>
<td>LCD Projector 3000 Lumens</td>
<td>$175</td>
</tr>
<tr>
<td>Overhead Projector</td>
<td>$30</td>
</tr>
<tr>
<td>Laptop Computer</td>
<td>$175</td>
</tr>
</tbody>
</table>

## Meeting Aids

<table>
<thead>
<tr>
<th>Description</th>
<th>Daily Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Flipchart with Easel and Markers</td>
<td>$20</td>
</tr>
<tr>
<td>Laser Pointer</td>
<td>$25</td>
</tr>
<tr>
<td>Power Combo (Extension Cord and Powerstrip)</td>
<td>$15</td>
</tr>
</tbody>
</table>

## Screens

<table>
<thead>
<tr>
<th>Description</th>
<th>Daily Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>6x6 Screen</td>
<td>$30</td>
</tr>
<tr>
<td>8x8 Screen</td>
<td>$40</td>
</tr>
<tr>
<td>7.5 x 10 Fastfold w/Dress Kit</td>
<td>$100</td>
</tr>
<tr>
<td>10 x 10 Fastfold w/Dress Kit</td>
<td>$140</td>
</tr>
</tbody>
</table>

## Projection Packages

<table>
<thead>
<tr>
<th>Description</th>
<th>Daily Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>2200 Lumen LCD Projector, 6x6 Screen and Power</td>
<td>$150</td>
</tr>
<tr>
<td>3000 Lumen LCD Projector, 8x8 Screen and Power</td>
<td>$200</td>
</tr>
<tr>
<td>2200 Lumen LCD Projector, 7.5x10 Screen and Power</td>
<td>$225</td>
</tr>
<tr>
<td>3000 Lumen LCD Projector, 10x10 Screen and Power</td>
<td>$275</td>
</tr>
</tbody>
</table>

## Sound Equipment

<table>
<thead>
<tr>
<th>Description</th>
<th>Daily Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wired Podium Microphone</td>
<td>$40</td>
</tr>
<tr>
<td>Wireless Handheld or Lav. Microphone</td>
<td>$75</td>
</tr>
<tr>
<td>Audio Mixer, per 4 ch.</td>
<td>$40</td>
</tr>
<tr>
<td>External Speakers</td>
<td>$50</td>
</tr>
<tr>
<td>Self Powered PA System</td>
<td>$75</td>
</tr>
<tr>
<td>Polynum Conference System</td>
<td>$100</td>
</tr>
</tbody>
</table>

## Labor Rates

<table>
<thead>
<tr>
<th>Description</th>
<th>Hourly Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tech Labor</td>
<td>$45.00</td>
</tr>
<tr>
<td>Technical Consulting</td>
<td>$100.00</td>
</tr>
</tbody>
</table>

## Conference Aids

<table>
<thead>
<tr>
<th>Description</th>
<th>Daily Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>IP Webcasting</td>
<td></td>
</tr>
<tr>
<td>Digital Audio &amp; Video Meeting Recording</td>
<td></td>
</tr>
<tr>
<td>Interpreter Booth and Simultaneous Translation Equipment</td>
<td></td>
</tr>
<tr>
<td>Teleconferencing &amp; Seminar Communications</td>
<td></td>
</tr>
<tr>
<td>Satellite Up and Down Links</td>
<td></td>
</tr>
</tbody>
</table>

We are happy to assist in the coordination of these items.

---

*Requests with less than 24 hours notice for additional equipment or technical assistance are subject to availability and/or additional charges. Cancellations with less than 24 hours notice for equipment or technical assistance will be billed at full price. Prices subject to change without notice.*

Killington Grand Resort Hotel & Conference Center  •  228 East Mountain Road  •  Killington, Vermont 05751  •  888-64-GRAND